



Do you have a Passion for Produce? Do you thrive on the Customer Experience?

Thomas Fresh is looking for an experienced Fresh Produce Sales Associate to join our growing team in our Calgary office. As the Sales Associate, you will strategically build and maintain strong relationships with our customers. You will bring previous experience within sales in the Produce Industry to hit the ground running. You are motivated by your ability to achieve sales targets while meeting and exceeding customer requirements in a fast-paced environment that bears the possibility of logistical delays and tight deadlines.

On an average day, you will;

- Proactively prospect accounts and grow market penetration across a wide range of produce categories
- Monitor & expand service levels to meet monthly and yearly targets
- Proactively educate our team on quality standards and customer specifications
- Forecast customer requirements, communicate the needs of our customers and review with our Sales Manager and Buyers
- Travel to various client and office locations

What you bring to the table;

- 5+ yrs Experience in Fresh Produce Sales or Produce Retail
- Post-secondary education would be an asset
- Strong analytical skills and solid mathematical skills
- Business communication skills in English, a secondary language would be a valuable asset
- Team player
- High attention to detail with strong follow through
- Knowledge in Microsoft Outlook and Excel
- Hold a valid passport and driver's license

Who we are;

Thomas Fresh operates Conventional and Organic packing facilities in Calgary, Saskatoon and Surrey, delivering Fresh Produce to Wholesalers and Retailers throughout Western Canada. Our steadfast belief in Premium Quality products, standards of excellence and service to our customers are the foundation of our business. We import, distribute and service both independent and chain store customers. We reflect the growing diversity of the produce industry in the products we sell, the people we hire, and the resourceful culture we create in our organization.

If this sounds like you, please send your resume to careers@thomasfresh.com and tell us what would make you stand out as our newest team member!